



# A LOOK AT **elfa**® COMPARED TO MILLWORK

**elfa**® Offers Superior Flexibility and Value Over Traditional Millwork



New school installs **elfa**® at a 48% savings over planned, traditional millwork. *This area was originally specified as millwork.*



Hospital installed open **elfa**® shelving next to necessary millwork, creating easy access to supplies

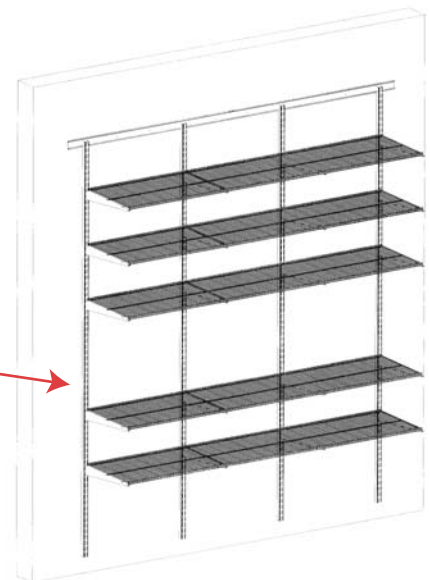
This information will help illustrate **elfa**® as a "viable option" when comparing **elfa**® wire shelving to *standard laminate upper and lower millwork solutions.*



**Typical Millwork**  
2-3 shelves above, 2 shelves below

**TRADITIONAL  
MILLWORK SOLUTION**  
**\$210.00**  
*per linear foot*

**elfa**® SOLUTION  
**\$80.00**  
*per linear foot*



**elfa**® Shelving  
5 shelves